



MAGIC THAT MEANS BUSINESS



VOLUME 3, ISSUE 4

JULY-AUGUST 2010

MAGIC IN THE COURT ROOM

It has often been a source of wonder to me that the possibilities of the art of sleight-of-hand have never been taken advantage of by lawyers. This interesting study has lent itself to men in other professions who have found it valuable. To attorneys, it presents unusual opportunities for convincing a jury that white is black, or, rather, that white can be made to appear black, which is somewhat more to the point. The psychology of

deception, the ease by which the senses may be deluded, is a neglected but tremendously fertile field for the lawyer.

This does not mean that counselors should become disciples of the diabolical arts. Lawyers need be concerned only with a few scientific fundamentals.

Its benefit to him is that by such familiarity with the subject he may demonstrate beyond cavil that it is quite possible to deceive, under the nose so to speak, and to arouse a doubt, if nothing more, which may mean his client's acquittal.

No hand, however finely strung and trained, can move faster than the eye can follow it. Deception doesn't depend on quickness of hand, and seldom on agility. It depends on the power of mastering the attention of another

and then directing that attention into bypaths while the deceiver does as he pleases. His control of the subject is complete.

The scientific findings of psychology employed by magicians can be found in all the large libraries. They will prove of considerable value to the lawyer for they will show him how the brain acts under such conditions, how it may be controlled and directed and deluded. Having completed these, the lawyer might well secure at the same library a treatise on conjuring and read there the secrets of a few sleight-of-hand tricks.

That is all the equipment he needs to do some very effective work in convincing juries.

Excerpted from
The Psychology of Deception
By Charles F. Oursler, Esq.
From *The Lawyer and Banker and Central Law Journal* (1919)



TOP 10 TIME WASTERS IN THE OFFICE

Time wasters will eat up your time and keep you from focusing on what's really important. To free up your schedule, identify time wasters and take action to deal with them. Following are the ten most common ways of wasting time.

1. Not enough time off.
To be truly effective, you

need to step back and re-energize yourself. Many people try to do more and more, thinking this proves their efficiency. But in reality, excessive busyness reduces productivity and distracts you from focusing on what is most important.

2. Lack of planning, prioritizing and focus.

Without these, you'll find yourself drifting. Your work will be scattered and disjointed. You'll feel directionless; your productivity will drop, and you will inhibit the momentum required to be effective and efficient.

Continued on Page 2

INSIDE THIS ISSUE:

TIME WASTERS (CONT.)	2
SCOTT'S BISCOTTI	2
LOOK A LITTLE CLOSER	3
IF YOU HAVE TIME TO WASTE...	3
WHAT'S UP DOC?	3
SCOTT'S CALENDAR	4
ACCOUNTANT'S DREAM	4

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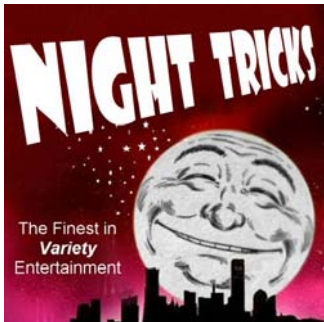
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TOP 10 TIME WASTERS IN THE OFFICE

(CONTINUED FROM PAGE ONE)



INTERRUPTIONS
DISTRACT YOU
FROM FOCUSING
ON WHAT IS IM-
PORTANT AT ANY
GIVEN MOMENT.



Enjoy a great night
out and a magical
evening!

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"ALL OF THE
MUSEUM PATRONS
HAVE REMARKED
HOW MUCH THEY
ENJOY THE MAGIC."

LATHA THOMAS,
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COMMUNICATIONS
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NATURAL SCIENCE

3. Procrastination. Putting things off wastes not only your time, but also your physical and mental energy. Time is wasted thinking and worrying about the things you need to do and berating yourself for not getting them done. You'll be ineffective, especially when crunch time arrives and the thing you have been avoiding suddenly becomes urgent.

4. Interruptions. Interruptions distract you from focusing on what is important at any given moment. As much as possible, avoid overlapping different areas of your life. Unless there is an emergency, don't allow your work and personal life to interrupt each other.

5. Lack of delegation. You'll really waste time if you fall into the trap of thinking that you need to do everything and no

one ever does it as good as you. You'll end up doing too much and having insufficient time to focus on what you really excel at - your gifts, strengths and abilities.

6. Meetings. Meetings can be time wasters if there is no specific reason, agenda and time-frame for holding them. You'll save time by clarifying the reason and purpose of a meeting.

7. Crisis management, fire fighting. Running around like a headless chicken is a major time waster. Because you're in such a hurry, things will not be done well and may come back to bite you, wasting more time when they need to be re-done.

8. Telephone, e-mail and Internet. As with meetings, it's easy to spend a lot of unnecessary time on the telephone or Internet. Time is wasted when

you lack clarity about the purpose of your activities and when you are easily distracted.

9. Not saying 'No'. Taking on too much adds excessive pressure and prevents you from working at your best. That means everything takes longer; more time is stolen. If you can't say no, it means you don't value your time and you are allowing others to choose how you should spend it.

10. Lack of organization and tidiness. Clutter zaps your energy. Not only does it hinder your effectiveness, it wastes time as you try to sort through the mess. You may find yourself looking through the same clutter time and again. When you are disorganized, much time can be spent doing the same thing repeatedly.

by Wendy Hearn
www.LifeToolsForWomen.com

A BISCUIT, A BASKET, A TASTY BISCOTTI

Even if you are not planning for guests, you will enjoy eating this yourself. This sinful delight is a taste tempting treat that you won't have to save for the weekend, although you can keep it stored in a tight container for a long time. But I guarantee you will eat them all before they grow stale.

Almond Biscotti

½ cup Crisco
1 cup sugar
3 eggs
1 tsp vanilla
½ tsp almond extract
3 cup flour
3 tsp baking powder

½ tsp salt

½ cup sliced almonds (if desired)

Prepare a dry mixture of flour, baking powder, salt and nuts. Cream sugar and Crisco in a mixing bowl. Add eggs one at a time and with last egg add vanilla and almond extract. Then add your dry mixture and continue mixing.

Make into three rolls and bake on greased cookie sheet at 350 degrees for 30-35 minutes. Take out and slice cutting crosswise. Put back on cookie sheet, sliced side down and toast for about 10-15 minutes.



From the kitchen of
Jean Wells

THERE IS MORE THAN MEETS THE EYE

Look again. At first glance "The Conjurer" (circa 1475) by Hieronymus Bosch appears to be a street magician performing his cups and balls routine to the delight of his audience. But a second look reveals a pickpocket who is robbing the spectator who is bent over. This was painted during a dark time when the Catholic Church was conducting the Inquisition. Moreover, the Hapsburg and Burgundy aristocracy was suppressing the Flemish citizens.

Armed with this historical perspective, this painting can be seen in a different light. There are several deceptions going on in this painting other than the

delightful one being displayed by the trickster. So look yet again.

Closer inspection will reveal a solitary ring propped against the table that could be seen as a discarded halo during a dark time of the Church's reformation. There is a small frog on the table below the androgynous person who is stooped over. Moreover, that person has a frog coming out of his (or her) mouth. This is reminiscent of religious icons depicting Christ casting out demons. The image of the trickster displaying the ball is also similar to religious images of Christ offering Eucharist. The person who is stooped over could indeed be the Pope as he has a St. Peter's key to

the Vatican attached to his waist.

The man picking the person's pocket is attired as a member of the Dominican order who were paid by the Church for carrying out the atrocities of the Inquisition. The whole scene apparently takes place by the light of the full moon when dark ceremonies took place. The conjurer is also wearing a top hat that was the symbolic attire of the Burgundian aristocracy who took advantage of the poor citizens.



Scott Wells has a full presentation for groups who want to learn more about "The Conjurer" by Hieronymus Bosch. Call Scott today!

THIS IS...WELL, ADDICTIVE

Don't hate me for this. I am warning you in advance that what I am about to tell you will waste a good part of your day and your life. Moreover, after you have entered this world, you will not be able to get your time back. So consider yourself warned.

How often have you received an e-mail containing a link to a simple, fun game on the internet? Before long you find your-

self playing it over and over trying to beat your last score.

AddictingGames.com is just that. There are links to hundreds of free, interactive games to play on your computer. AddictingGames is a gaming website that was started in 2002. It was one of the first Flash game portals, and it helped popularize both the Flash platform and casual games. Today it is part of the

MTV Online Network, receiving over 10 million visitors a month. Recently, AddictingGames had an AddictingGames Showdown on Nickelodeon when people voted for the best games.

So, if you have some time, or even if you don't, then give this a try...and just try to limit your time to a minute or two.



HERE IS A LINK THAT WILL KEEP YOUR KIDS BUSY FOR DAYS THIS SUMMER WITH FUN, FREE INTERNET GAMES.

ADDICTINGGAMES.COM

MAGIC GIGGLES

Patient to the eye doctor: "Whenever I drink coffee, I have this sharp, excruciating pain." Doctor: "Try to remember to remove the spoon from the cup before drinking."

Patient: I always see spots before my eyes. Doctor: Didn't the new glasses help? Patient: Sure, now I see the spots much clearer.

A young woman went to her doctor complaining of pain. "Where are you hurting?" asked the doctor. "You have to help me, I hurt all over", said the woman. "What do you mean, all over?" asked the doctor, "be a little more specific."

The woman touched her right knee with her index finger and yelled, "Owe, that hurts." Then she touched her left cheek and again yelled, "Ouch! That hurts, too." Then she touched her right earlobe, "Ouch, even THAT hurts", she cried.

The doctor checked her thoughtfully for a moment and told her his diagnosis; "You have a broken finger."



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**INTERESTED IN LEARNING SOME
MAGIC FOR YOUR BUSINESS
LUNCH AND DINNER MEETINGS?
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MAGI-CALENDAR

July 3 & 21: MAGIC: The Science of Wonder limited engagement exhibit at Houston Museum of Natural Science, One Hermann Circle Drive, Houston, TX from 10:00 a.m.-2:00 p.m.

July 9, 16 & August 6: Mixers & Elixirs at Houston Museum of Natural Science, One Hermann Circle Drive, Houston, TX from 6:00 p.m.– 10:00 p.m.

August 12-14, 2010: Midwest Magic Jubilee, St. Louis—Master of Ceremonies and talk show host for annual magic convention

July 8 & August 5, 2010: Tokyohanas Grill & Sushi Bar, 3239 Southwest Freeway, Houston, TX

NOTE: Public Performances subject to change. Private / Corporate engagements are not all listed.

Do you have an upcoming function?
Contact S&K Wells Enterprises TODAY to schedule your event!

♣ Stand-Up Comedy Magic Show ♥ Trade Show Exhibit Booth ♠ Hospitality Suite ♦
♣ Strolling Magic ♥ Magical Master of Ceremonies ♠ Weddings ♦

LIGHTNING ADDITION

This will impress your clients with your ability to do lightning quick calculations.

Have your volunteer write three numbers in a column, each number having an identical number of figures. "To make it more difficult," you say, "every figure in each number should be different from the others in that number."

As soon as the numbers are written in the column, you put two additional numbers beneath them. You will instantly be able to correctly announce the total as you ask your volunteer to total the numbers.

Secret: All the figures in

your first number will total 9 in each line if added to the volunteer's second number. For example, if the person's second number is 42718, then you write 57281 as the fourth number in the column. For your second number you follow the same procedure with the volunteer's third number. If it were 81765, then your number would be 18234.

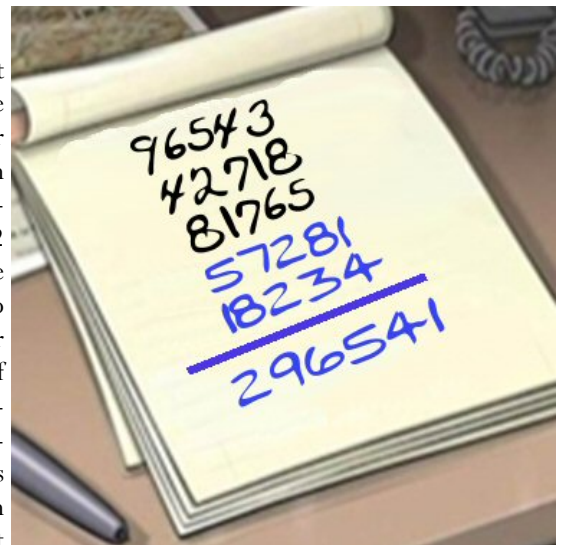
Now all you have to do to get the total is look at the volunteer's last number, take away 2 from the end of it and put the 2 in the front of the number. For example, if the volunteer's number is 96543, then you immediately announce the total

296541.

If the last digit of the first number is a 1, then your subtraction of 2 affects the final two figures. For example, if the volunteer's number is 26541, then your correct total would be 226539.

Try it! This is just too simple to pass up.

From Magic Digest
by George B. Anderson



**The Power of Nine
comes into play here.**